

# Presentation Agenda

- Company Overview
- **♦** Products
- ◆ 2024 Financial Highlight
- ◆ Future Prospects

# **Company Overview**

• Inception Date: July 20, 1977

Paid-in Capital: NTD\$ 1.8BN

Chairman: Yuan-Jen, Hsu

• Listing Date: Sept. 11, 2000

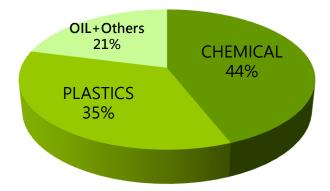
• FY 2024 Sales: NTD\$ 8.4BN (USD\$ 261MN)

• Employees: 102

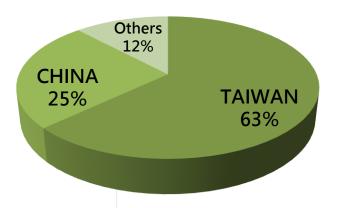
# Company Structure

#### YUAN JEN **ENTERPRISES** OIL **CHEMICAL PLASTICS** INTL **DIVISION** DIVISION DIVISION DIVISION **SHANGHAI GUANGZHOU SUBSIDIARY SUBSIDIARY**

#### **FY 2024 SALES-BY DIVISION**



**FY 2024 SALES-BY REGION** 



# Management Principles



In order to improve our service quality and operating efficiency, we have established sales office, storage and delivery facilities, repackaging sites, and forwarding centers throughout Taiwan (Taipei, Taichung, and Kaohsiung) and China (Shanghai, Guangzhou, and Kunshan). We pride ourselves in providing an integrated, one-stop shopping solution for our clients and in fulfilling their needs in both domestic and international markets.

# Company Milestone

- 1977 Yuan Jen Enterprises established in 1977.
- 1981 The Kaohsiung office established in 1981 was responsible for business in southern Taiwan; a 2,000 ping delivery center was established in Linkou.
- 1985 The Taichung office established in 1985, was responsible for business in central Taiwan.
- 1994 Delivery centers in Taichung (1,400 ping) and Kaohsiung (1,500 ping) were established in 1994.
- 1998 Yuan Jen was officially listed on the OTC in 1998, and had applied to transfer its listing to Taiwan Stock Exchange in 2000.
- 2000 Lands in Kaohsiung Gangshan Benjhou Industrial Park were obtained in 2000, and in 2001 construction was completed and operation began.
- 2003 Invested in the establishment of "YUANJEN HOLDINGS LIMITED", the company established Yuanjen Trading (Guangzhou) Co., Ltd. In October of the same year, and Yuanjen Trading (Shanghai) Co., Ltd. and "YUANJEN INTERNATIONAL LIMITED" in January of the following year, mainly engaged in mainland market business.
- 2004 The lands nearby were leased to begin expansion. The leased lands were bought in 2013 to ensure sustainable operation.
- 2021 Acquired the premises in Luzhu District, Taoyuan, It has been established as the North Delivery Center.
- 2025 Invested in establishing a subsidiary in Thailand to expand business presence and develop operations in Southeast Asia..

#### **Products**

- ◆ Industrial Chemicals
- Plastic Materials
- Plastic Additives
- **♦** Solvents
- ◆ Oils
- **♦** Others

#### Industrial Chemicals

- AA(Acrylate Acid) · MA(Methyl Acrylate) · EA(Ethyl Acrylate) BA(Butyl Acrylate) · 2-EHA(2-Ethylhexyl Acrylate)
- MAA(Methacrylic Acid) · MMA(Methyl Methacrylate) · NBMA(N-Butyl Methacrylate) · IBMA(Isobutyl Methacrylate) · 2-HEMA(2-Hydroxyethyl Methacrylate) · VAM(Vinyl Acetate Monomer)
- **SM** (Styrene Monomer)
- PARA(Paraformaldehyde)
- MA(Maleic Anhydride)
- PA (Phthalic Anhydride)
- PENTA(Pentaerythritor)
- **TMP**(Trimethylolpropane)
- Phenol · EG · DEG
- 1-4BDO(1.4-Butylene Glycol)



#### **Plastics Materials**

### ➤ General Purpose Plastics

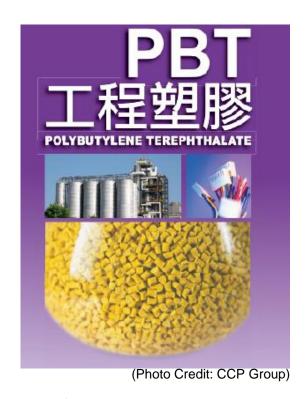
- ABS (Acrylonitrile Butadiene Stryene)
- PS (Poly-Stryene)
- PP (Polypropylene)
- HDPE (High-Density Polypropylene)
- LDPE (Low-Density Polypropylene)
- LLPDE (Linear Low-Density Polyethylene)
- PMMA (Poly-Methylmethacrylate Resin)
- EVA (Ethylene-Vinyl Acetate Copolymer)
- PVC (Polyvinyl Chloride)



#### **Plastics Materials**

# ➤ Engineering Plastics

- TPE (Thermoplastic Elastomer)
- POM (Acetol Co-Polymer)
- PBT (Polybutylene Terephothalate resin)
- TPU (Thermoplastic Polyurenthane Elastomer)
- PC (Poly Cabonate)
- Nylon 6 (PA-6)



#### **Plastics Additives**

- > Plasticizers
  - DOP · DINP · DIDP · DOA · TOTM · DBP
- > Other Additives
  - Chlorinated Paraffin
  - ESBO
  - PVC Stabilizers

$$\begin{array}{c}
\mathbf{c}_{16}\mathbf{H}_{22}\mathbf{o}_{4} \\
O \\
\stackrel{\parallel}{\mathbf{C}} - O - C_{4}\mathbf{H}_{9} \\
C - O - C_{4}\mathbf{H}_{9}
\end{array}$$

#### Solvents

- Toluene
- Methanol
- IPA (Isopropyl Alcohol) (Isopropanol)
- NBA \ IBA \ EAC \ NBAC
- Acetone
- MEK \ MIBK \ DMF \ MC
- BCS · BDG · DMAE · DPMA
- PMA (Dowanol PMA Glycol Ether Acerate)
- DAA (Diacetone Alcohol)
- E-IPA
- E-DMK





(Photo Credit: TASCO Group)

# Oils

- Low Sulfur Fuel Oil
- Pyrolysis Low Sulfur Fuel Oil
- Base Oil
- White Oil
- Lubricants



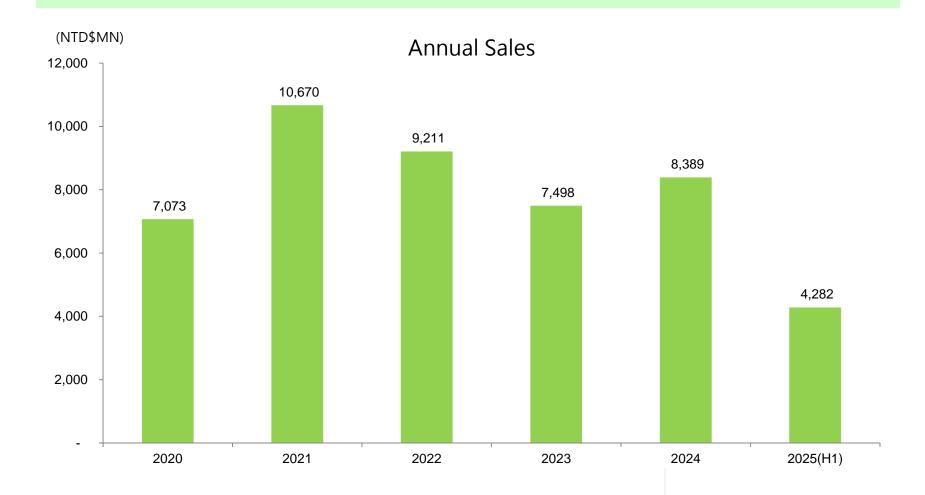
(Photo Credit: FPCC)

#### **Others**

- NP (Nonyl Phenol)
- CS (Caustic Soda)
- KOH (Potassium Hydroxide)
- Potassium Carbonate
- THF (Potassium Carbonate Tetrahydrofuran)
- ECH (Epichlorohydrin)
- BPA (Bisphenol A)
- 2-EH (2-Ethylhexanol)
- Non-ionic Surfactant
- PEG200 ~ 8000



# FY 2024 Financial Highlight

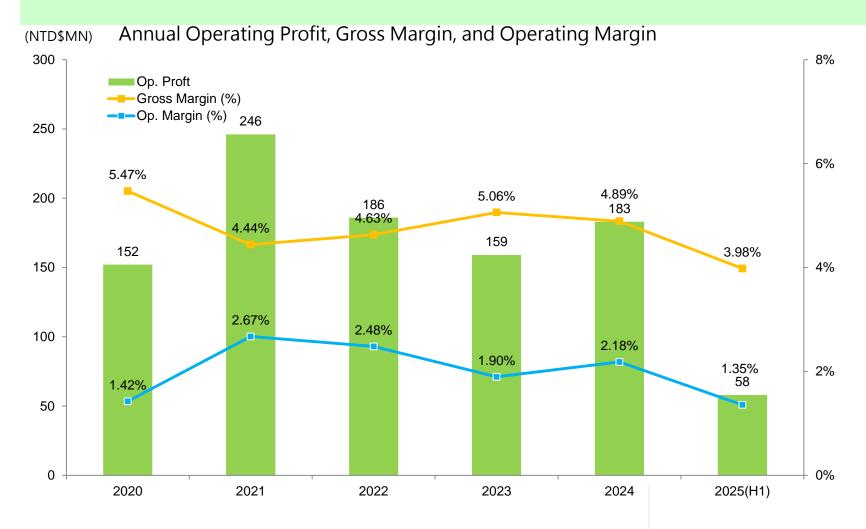


## 2025 H1 Consolidated Financial Statement

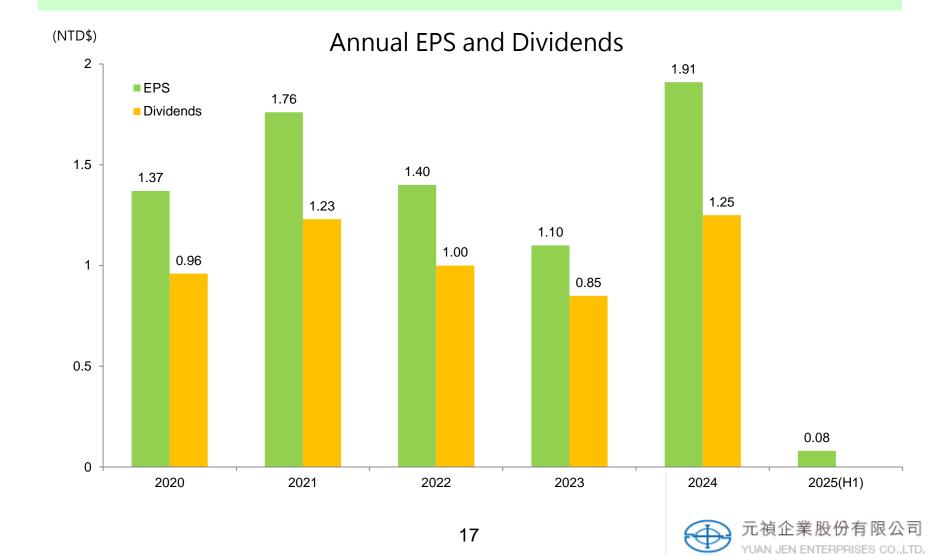
**Unit: NT\$ thoursand** 

	2025 H1	2024 H1	Compared with the same period last year
Operating Revenue	4,282,152	3,948,242	8.46%
Operating Costs	4,111,868	3,767,486	
Gross Profit	170,284	180,756	-5.79%
Gross Profit Margin(%)	3.98%	4.58%	
Operating Expenses	111,986	112,342	
Operating Income	58,298	68,414	
Non-Operating Income and Expenses	(32,573)	65,237	-149.93%
Pre-Tax Income	25,725	133,651	-80.75%
Net Income	14,920	107,340	
EPS	0.08	0.59	-86.44%

# FY 2024 Financial Highlight



# FY 2024 Financial Highlight



# Future Prospects

- According to the May 2025 issue of CommonWealth Magazine, our company ranked 224th in the Service Industry category and 9th in the Trading Industry category in 2024. We aim to solidify our foundation and reach new heights.
- In the first half of 2025, the Trump administration's new policies significantly heightened global economic uncertainty, undermining confidence in industry prospects. The rise of trade protectionism and the unpredictability of tariff policies also weighed on global trade performance, dampening investment and consumer momentum, and further increasing the risk of global economic downturn. Fortunately, recent progress in tariff agreements between the U.S. and other countries has helped reduce market uncertainty, leading to a slightly improved global economic outlook. However, due to ongoing overcapacity in the petrochemical sector and widespread concerns that tariffs may fuel inflation and squeeze corporate profits, the overall industry environment remains challenging. Nevertheless, thanks to strong returns from last year's investments, we anticipate external gains to contribute in the second half of the year.
- ooking ahead, we will continue to be rooted in Taiwan, deepen our presence across the Strait, and expand into other export markets to ensure steady growth in both revenue and profitability.

# Q.&.A.

# Thank You

> Tel: +886-2-27172222

Fax: +886-2-27187995

Address: (105) 3RD FL., 54, SEC. 4, MIN SHENG E. RD.,

TAIPEI, TAIWAN, R.O.C.

E-mail : 042@yuanjen.com.tw

Website: http://www.yuanjen.com



