



元禎企業股份有限公司
YUAN JEN ENTERPRISES CO.,LTD

Investor Conference

September 2020



元禎企業股份有限公司
YUAN JEN ENTERPRISES CO.,LTD.

Presentation Agenda

- ◆ Company Overview
- ◆ Products
- ◆ 2019 Financial Highlight
- ◆ Future Prospects

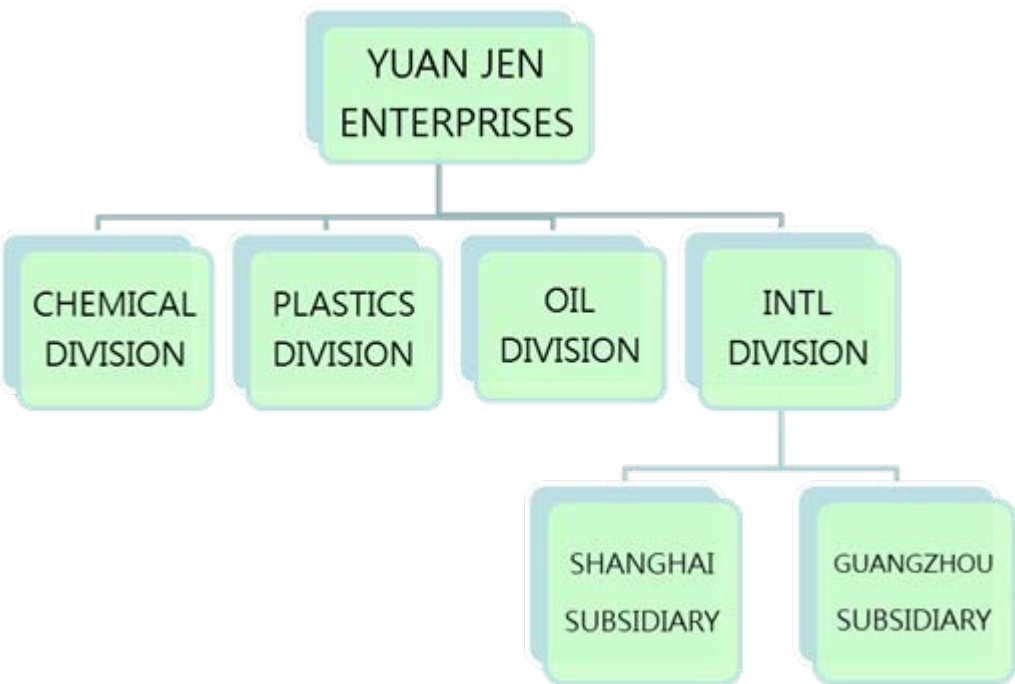


Company Overview

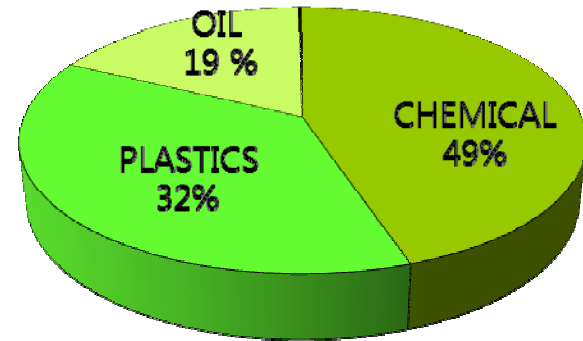
- Inception Date: July 20, 1977
- Paid-in Capital: NTD\$ 1.8BN
- Chairman: Chen-Lung, Hsu
- Listing Date: Sept. 11, 2000
- FY 2019 Sales: NTD\$ 8.6BN (USD\$ 286MN)
- Employees: 110



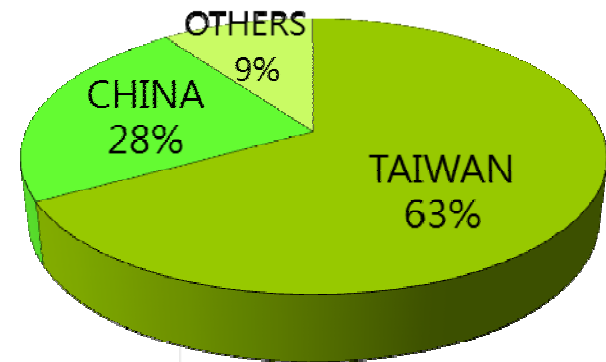
Company Structure



FY 2019 SALES-BY DIVISION



FY 2018 SALES-BY REGION



Management Principles



In order to improve our service quality and operating efficiency, we have established sales office, storage and delivery facilities, repackaging sites, and forwarding centers throughout Taiwan (Taipei, Taichung, and Kaohsiung) and China (Shanghai, Guangzhou, and Kunshan). We pride ourselves in providing an integrated, one-stop shopping solution for our clients and in fulfilling their needs in both domestic and international markets.

Company Milestone

- 1977 Yuan Jen Enterprises established in 1977.
- 1981 The Kaohsiung office established in 1981 was responsible for business in southern Taiwan; a 2,000 ping delivery center was established in Linkou.
- 1985 The Taichung office established in 1985, was responsible for business in central Taiwan.
- 1994 Delivery centers in Taichung (1,400 ping) and Kaohsiung (1,500 ping) were established in 1994.
- 1998 Yuan Jen was officially listed on the OTC in 1998, and had applied to transfer its listing to Taiwan Stock Exchange in 2000.
- 2000 Lands in Kaohsiung Gangshan Benjhou Industrial Park were obtained in 2000, and in 2001 construction was completed and operation began.
- 2003 Invested in the establishment of "YUANJEN HOLDINGS LIMITED", the company established Yuanjen Trading (Guangzhou) Co., Ltd. In October of the same year, and Yuanjen Trading (Shanghai) Co., Ltd. and "YUANJEN INTERNATIONAL LIMITED" in January of the following year, mainly engaged in mainland market business.
- 2004 The lands nearby were leased to begin expansion.
- 2013 The leased lands were bought in 2013 to ensure sustainable operation.



Products

- ◆ Industrial Chemicals
- ◆ Plastic Materials
- ◆ Plastic Additives
- ◆ Solvents
- ◆ Oils
- ◆ Others



Industrial Chemicals

- AA(Acrylate Acid) 、 MA(Methyl Acrylate) 、 EA(Ethyl Acrylate) BA(Butyl Acrylate) 、 2-EHA(2-Ethylhexyl Acrylate)
 - MAA(Methacrylic Acid) 、 MMA(Methyl Methacrylate) 、 NBMA(N-Butyl Methacrylate) 、 IBMA(Isobutyl Methacrylate) 、 2-HEMA(2-Hydroxyethyl Methacrylate) 、 VAM(Vinyl Acetate Monomer)
 - SM (Styrene Monomer)
 - PARA(Paraformaldehyde)
 - MA(Maleic Anhydride)
 - PA (Phthalic Anhydride)
 - PENTA(Pentaerythritol)
 - TMP(Trimethylolpropane)
 - Phenol 、 EG 、 DEG
 - 1-4BDO(1.4-Butylene Glycol)



Plastics Materials

➤ General Purpose Plastics

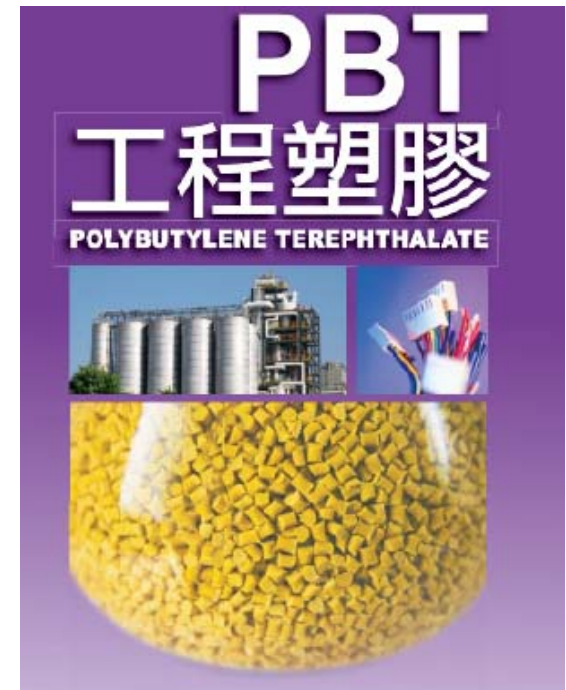
- ABS (Acrylonitrile Butadiene Styrene)
- PS (Poly-Styrene)
- PP (Polypropylene)
- HDPE (High-Density Polypropylene)
- LDPE (Low-Density Polypropylene)
- LLPDE (Linear Low-Density Polyethylene)
- PMMA (Poly-Methylmethacrylate Resin)
- EVA (Ethylene-Vinyl Acetate Copolymer)
- PVC (Polyvinyl Chloride)



Plastics Materials

➤ Engineering Plastics

- TPE (Thermoplastic Elastomer)
- POM (Acetol Co-Polymer)
- PBT (Polybutylene Terephthalate resin)
- TPU (Thermoplastic Polyurethane Elastomer)
- PC (Poly Carbonate)



(Photo Credit: CCP Group)

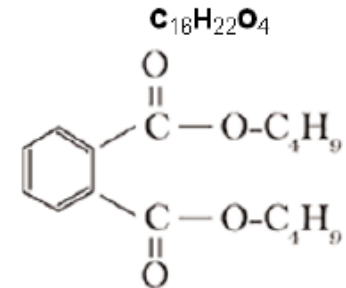
Plastics Additives

➤ Plasticizers

- DOP、DINP、DIDP、DOA、TOTM、DBP

➤ Other Additives

- Chlorinated Paraffin
- ESBO
- PVC Stabilizers



Solvents

- Toluene
- Methanol
- IPA (Isopropyl Alcohol) (Isopropanol)
- NBA、IBA、EAC、NBAC
- Acetone
- MEK、MIBK、DMF、MC
- BCS、BDG、DMAE、DPMA
- PMA (Dowanol PMA Glycol Ether Acerate)
- DAA (Diacetone Alcohol)



(Photo Credit: TASCO Group)

Oils

- Low Sulfur Fuel Oil
- Pyrolysis Low Sulfur Fuel Oil
- Base Oil
- White Oil
- Lubricants



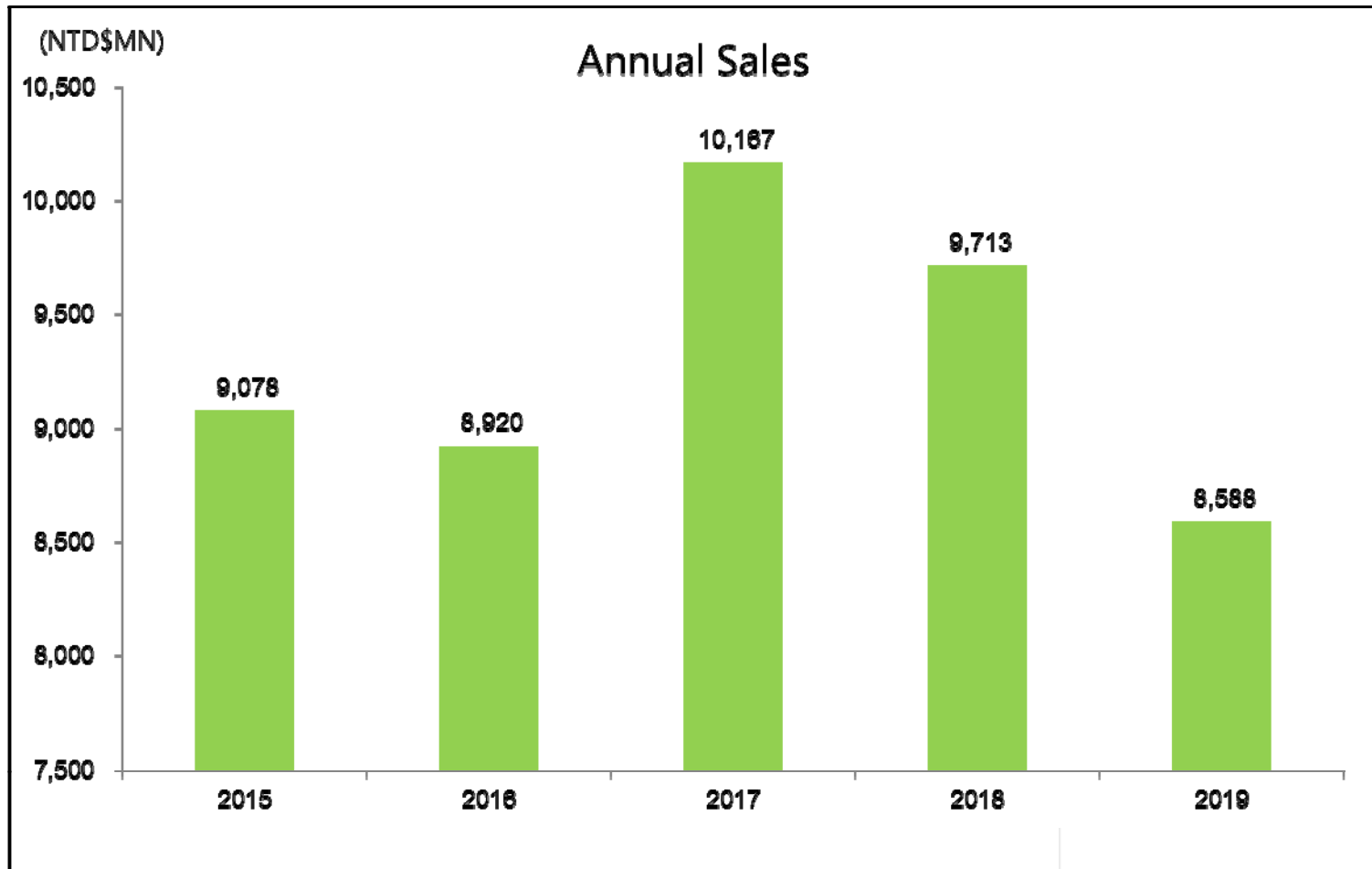
(Photo Credit: FPCC)

Others

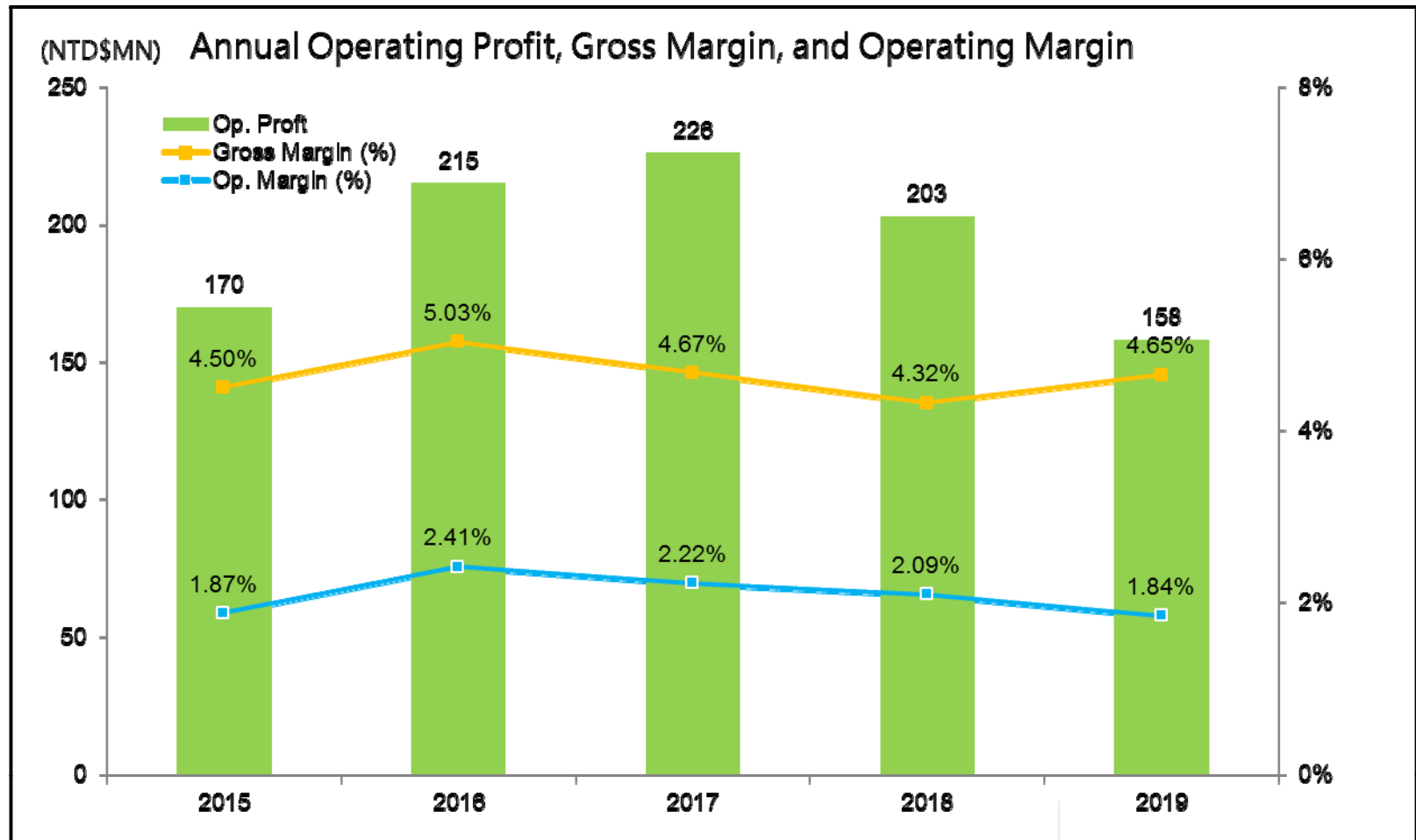
- NP (Nonyl Phenol)
- CS (Caustic Soda)
- KOH (Potassium Hydroxide)
- Potassium Carbonate
- THF (Potassium Carbonate Tetrahydrofuran)
- ECH (Epichlorohydrin)
- BPA (Bisphenol A)
- 2-EH (2-Ethylhexanol)
- Non-ionic Surfactant
- PEG200~8000



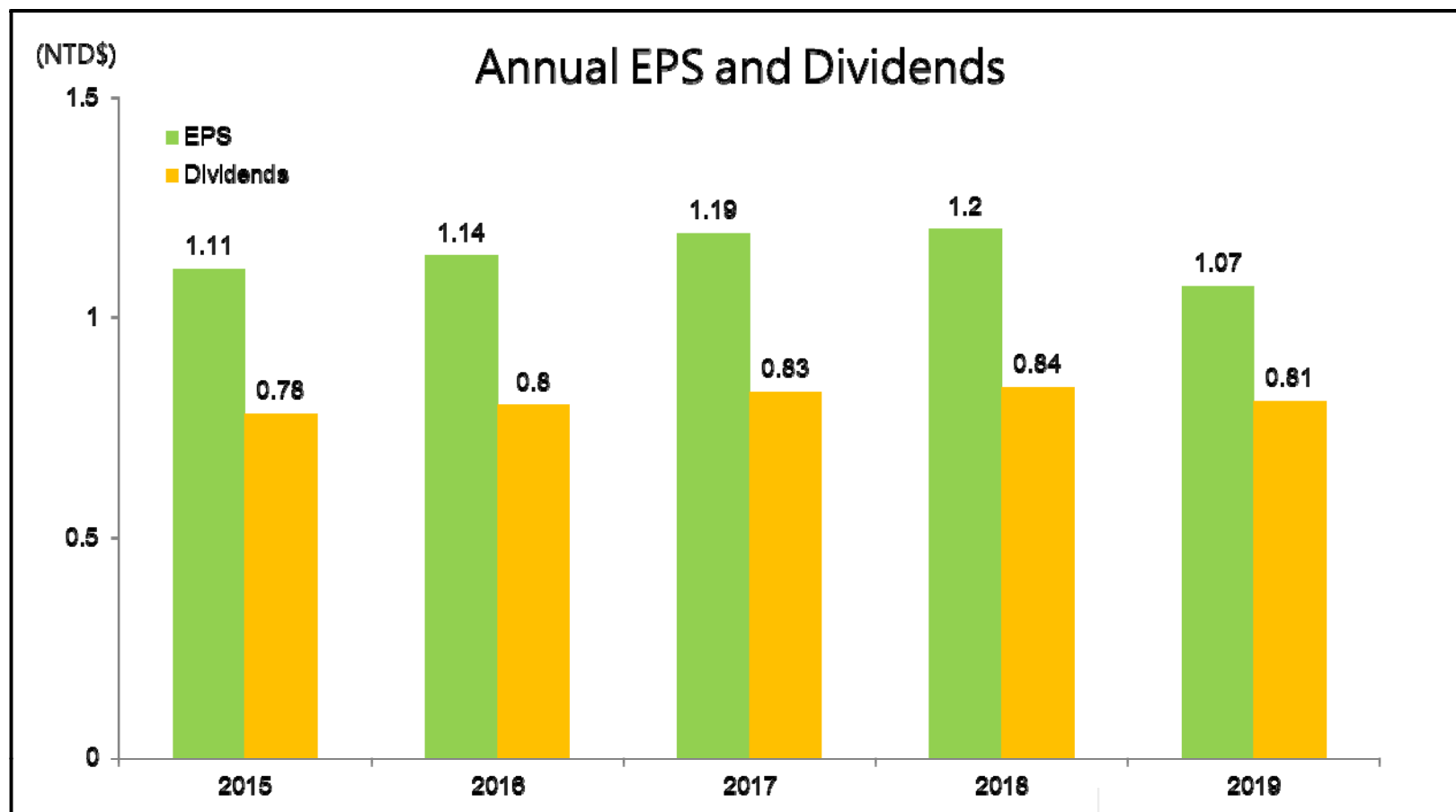
FY 2019 Financial Highlight



FY 2019 Financial Highlight



FY 2019 Financial Highlight



Future Prospects

- According to the "Top 2000 Taiwanese Companies Report" published by Common Wealth Magazine in May of 2020, we are ranked No. 178 in Service Sector and No. 6 in Trade Sector. We will strive ourselves to continue to grow, and will uphold ourselves to the highest level of service to our clients.
- As a result of China-U.S. trade war and the spread of the new crown pneumonia around the world, the global economy is stagnant, and the petrochemical economy is reversed. Therefore, the company's revenue and profit may shrink, but it should be a short-term phenomenon, without hindering long-term development. As we haven't announced any financial projections, we cannot submit any concrete explanations. In the future, we will continue to be based in Taiwan, operate between Taiwan and China, and expand operations worldwide.



Future Prospects



➤ YUAN JEN has been established for over 40 years.

Looking toward the future, we will continue steadily with stakeholder to profit mutually, and establish good corporate governance in the pursuit of economic growth and sustainable development.



Q. & A.

Thank You



- Tel : +886-2-27172222
- Fax : +886-2-27187995
- Address : (105) 3RD FL., 54, SEC. 4, MIN SHENG E. RD.,
TAIPEI , TAIWAN , R.O.C.
- E-mail : 042@yuanjen.com.tw
- Website : <http://www.yuanjen.com>

